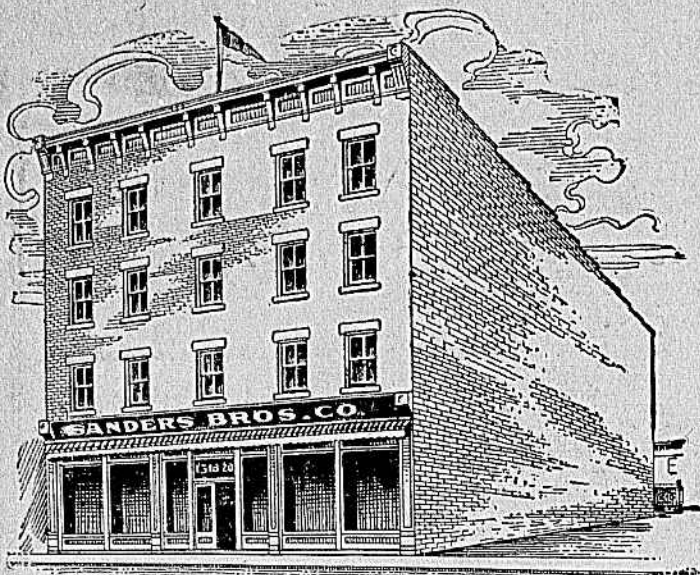


PROSPERING BUSINESS IN ESTABLISHED LINES



Sanders Brothers, Paint and Oil Wholesalers, Make Improvements and Increases.

Sanders Bros. Company, Inc., located at Nos. 1313-1320 West Broad Street, is one of Richmond's most progressive and successful wholesale houses, doing a large business as jobbers and in the paint, oil, varnishes, window glass, brushes, ready mixed and dry paints, lubricating oils, greases, etc. The firm was originally known as Sanders Bros. from 1901 to the first of this year, and was located at No. 1425 East Main Street; but in January, 1907, the business was incorporated, with the following officers, the capital being \$50,000 paid up:

Mr. Owsley Sanders, president; Mr. Adair H. Sanders, vice-president; Mr. T. Will Newton, treasurer; Mr. John H. Cecil, secretary; Mr. Owsley Sanders, Mr. Stuart Sanders, Mr. Adair H. Sanders, Mr. J. Will Newton, Mr. John H. Cecil, Mr. C. B. Lorraine and Mr. B. H. Marsh, directors.

The business has been successful from the start, and each year has shown a steady growth, until it became necessary to provide more room and to incorporate. Therefore the splendid storehouse was erected on Broad Street, at a point where shipping facilities are enjoyed which are in every way suited to their rapidly expanding business. A picture of Sanders Bros. Co.'s warehouse and store is shown on this page.

KAUFMANN & CO.
MAKE IMPROVEMENTS

Well-Known Dry Goods Establishment Beautifies and Improves Its Building.

MAHOGANY AND PLATE GLASS

Kaufmann & Company have just finished the reconstruction of their store located at the corner of Broad and Fourth Streets, and have made practically a new store. Everything is spick and span, new and attractive, and their splendid line of goods are arranged and displayed with all the dazzling effect of mahogany and plate glass fixtures.

On entering the store the arrangement of the most modern show-cases, without wood-work, except as to bases, is particularly noticeable. On the left is the hostelry department, gloves, veillings, handkerchiefs, umbrellas, etc., and on the right ribbons, velvets, gills, plumes and millinery, the centre being given over to novelties, belts, jewelry, bags, combs and leather goods. The rear of the

first floor is the popular price trimmed and untrimmed hat department.

A new elevator which will carry twenty-five people each trip has been installed.

The second floor contains the millinery salon and the department for suits, wraps and costumes, ladies' silk and lace waists and other accessories. The salon is beautifully fitted, hardwood floor, Turkish rugs and attractive cases, which contain hats from the leading Parisian modistes, also creations of the best American artists. The suit and wrap department is unique in its arrangements, there being ten compartments, each devoted to the display of a particular line of goods, and affording a comfortable and private place for customers to select and try on the beautiful suits, wraps, etc.

The third floor is devoted to ladies' lingerie and muslin underwear, corsets, kimonas, house gowns, etc., infants' and children's apparel, bonnets, cloaks and caps. This line of goods has been arranged and displayed with all the care and specialty by Kaufmann & Company for years. Comfortable fitting rooms are also provided on this floor.

A passageway from the third floor leads into the wholesale department, which occupies a building 110 feet in depth, five stories high, at the rear of the store. The firm travels a large trade, and do the largest millinery business in the South.

Kaufmann & Company stand out prominently as one of the successful and progressive firms of Richmond, and their business, which has steadily increased each year in the past, will doubtless make greater strides in the future, keeping pace with the spirit of progress exhibited by the up-to-date renovation of their splendid store.

Industrial Notes.

North Wilkesboro, N. C.—The Norris-Vyne Lumber Company has incorporated with a capital stock of \$100,000. Incorporators of the company are Messrs. J. B. Norris and Leonard Vyne and Mrs. Daisy D. Norris and Lulu C. Vyne.

Dayton, Va.—Ashby School District will erect school building recently completed. Estimated cost, \$10,000. Contractors, Robinson, Richmond, Va., are preparing plans.

Berkley, Va.—A. Warren, Old Dominion Iron Works, is erecting foundry and machine shop at Berkley.

Belmont, N. C.—Monarch Manufacturing Company will be incorporated with a capital stock of \$200,000 to build cotton mill of 10,000 spindles for manufacturing about 600 combed yarns. A. C. Linberger will be president, D. E. Rhysa vice-president and S. J. Stowe secretary-treasurer.

Clinton, N. C.—Company will be organized with capital stock of \$125,000 and W. D. McNeill, of Fayetteville, N. C., president, to build 5,000-spindle cotton-yarn mill.

Gastonia, N. C.—Dunn Manufacturing Company, lately reported incorporated, will plan building with capacity of 5,000 spindles, but will install only 4,000 spindles to begin with; paid-in capital, \$200,000. Messrs. J. B. Armstrong and C. F. Dunn are the principals in this enterprise.

High Prices of British Railway Coal. Consul F. W. Mahon, of Nottingham, reports that the high price of coal is a serious matter for British railways, which use about 12,000,000 tons a year for locomotive purposes. He adds:

"The mines now demand an advance of 3 shillings (73 cents) a ton on the last quoted price, due to the unusual short demand for that grade, and they represent a total addition to railway operating expenses of over \$5,000,000. The railways, as a result, purpose cancelling a preference which they have been giving the mines. For many years they have carried 20 1-2 hundredweight of coal at a ton, thus transporting one-half hundredweight at 25 cents free. Now they notify the mines of their intention to treat coal the same as other commodities. This means an advance of about 2 per cent. in cost-carrying charges, but it will not go far in recouping the railways for the increased cost of coal, which amounts to some 30 per cent."

It costs \$100,000,000 a year to maintain the coal in British India, an increase of \$10,000,000 a year in thirty-five years.

Albion Stein,
King of Tans,
5th and Broad

AUTOMOBILE TOPS
Baggy and Phaeton Tops,
Cushions, Aprons, Carpets,
Richmond Carriage Trimming Co.,
1544 East Cary

Tan Shoes!
Fall Styles!

Children's Tan Shoes, \$1.00
lace and button, \$1.25 and
lot of Children's Shoes, Button
Axe brand, lace and button
ton \$1.00
Girls' Tan Shoes, blucher
button styles, light and
dark tan; \$1.50 and
150 pairs Ladies' Sample Shoes,
Battle Axe; worth \$3.00,
price \$1.50
200 pairs Men's Shoes, Battle
Axe, Box Calf, Vici and Gun
Metal; worth \$3.00, our
price \$2.00
Ladies' Rubbers, first
quality 50c

Julius Sycle's Sons
Big Linen Bargains
Values Impossible to Match.

Hemstitched Silver Bleached Table Damask, 72 inches wide, per yard, \$1.25 a yard; napkins to match.

Silver Bleached Table Damask, 72 inches wide; would be cheap at \$2.00, special for \$1.50.

Full Size Dinner Napkins, 750 value, for 60c a dozen.

Silver Bleached Dinner Napkins, \$3.50 value, \$3.25 a dozen.

Fringed Napkins, 15x16 inches, \$1.50 value, \$1.10 a dozen.

Irish Linen Table Damask, \$3.00 grade, \$2.10 a yard.

Linen Damask, regular price \$1.00, for Monday 80c a yard.

Mercerized Damask, 62 inches, 75c value, for 50c a yard.

Turkey Red Damask, \$7 1-2c value, for 25c a yard.

Turkey Red Damask, oil dyed, 62 1-2c value, 50c a yard.

Full Size Dinner Napkins, worth \$1.25, for \$1.00 a dozen.

Bleached Bath Towels, 20c value, for 12 1-2c.

Twilled Crash, 5c a yard.

German Linen Crash, 10c a yard.

Linen Huck Towelling, 25c value for 20c a yard.

Silver Bleached Hemstitched Linen Towels, 42x21, for 50c.

Fine, Linen Fringed, Colored Bordered and White Towels, good value, 25c.

Ladies' Wrappers
Great Values.

Ladies' Dark Porcelaine Wrappers. Mendel's make, all sizes; made with plaited back, yoke front, ruffle on skirt, at \$1.00.

Flannelette Wrappers, with lining, Mendel's make, fitted back, yoke front, finished with ruffle, at \$1.50.

Neckwear

The department showing new, dainty novelties at popular prices. Linen Embroidered Collars, 25c.

Lace Love Set, Collar and Cuffs. Judging the value, you would say big value at \$1.00; our price, 50c.

Aprons

Less What You Can Buy Material.

Misses' India Linen Aprons, with hemstitched sides and hem, trimmed in Hamburg, at 50c.

Nurses' Aprons of Muslin, with Hemstitched Blis, at 35c.

Gingham Aprons, nicely made, good size, at 25c.

STREET CAR WARNINGS

STREET CAR DON'TS.

Don't get off while car is in motion.

Don't get on while car is moving.

Don't step off backward.

Don't jump off a car and run immediately behind it. Another car may be passing on the other track.

These rules for avoiding accidents will save injuries and often the life of a person who will just keep them in mind and apply them whenever they are boarding or leaving a street car in this or any other city.

Street car companies estimate that at least 75 per cent. of all the accidents happening in a year are due to people not observing the simple little rules here.

In Richmond and Manchester, as well as the suburbs, the Passenger and Power Company has found that many people receive injuries from attempting to board a car or leave while the car is in motion. This is altogether unnecessary, as the conductors will stop the car and it is far better to ride one square beyond the point than to fall off, break an arm or leg and be laid up for weeks or months.

Many men and nearly all women get off a car by holding with their right hand. This swings the person with his or her back in the direction the car is going and is dangerous at all times. To alight from the car safely as well as gracefully, always catch the grip with the left hand, and after the car has come to a full stop, swing lightly and safely to the ground. Much time can be saved and perhaps more or less serious injury averted by alighting from cars in this manner. Women, especially, should make note of the fact and use their left hand more in alighting. In this way they get on the ground facing the way the car is going, and then a sudden start or slippery ground is not near so apt to throw them down.

Persons, often, in a hurry when alighting from cars, will rush madly in rear of the car they have left and never wait to see if there is another car approaching on the opposite track. As a result of this some have been killed, as no power could stop a car on such short notice, while others have been maimed, perhaps for life.

Another dangerous practice which many are given to indulging in is that of standing on a corner as a car approaches, and then rush madly across the street directly in front or almost under the tender of a swiftly moving car. Then, when safely across the street, calmly walk along in the most leisurely manner possible. Many start across the street and then see the approaching car, pause, wait until the car is almost up to them and then dash in front of it. This nervous lack of judgment is also responsible for many injuries.

As Richmond will be crowded with visitors during horse show and State Fair week, and the time the Episcopal Convention is in session here, and as many visitors will be in the homes here from the country where swiftly traveling trolley cars are unknown, it will be well for Richmonders to take these instructions and tell all their friends how to avoid accidents in or with street cars.

CASTORIA
For Infants and Children.
The Kind You Have Always Bought
Bears the Signature of *Wm. D. Galt*

Mail Orders Filled

We Aim to Please Everybody

Samples on Request

Julius Sycle's Sons

SATISFACTION OR YOUR MONEY BACK

Our New Fall Suits and Cloaks

We have a magnificent range in all wanted styles and perfect fit. Prices, styles and make are strong features here. No matter what shape and size you are your fit is here.

We Call Your Special Attention to Our Women's Suits at \$13.00

Stylish Check Suit, of black and white, well-shaped collar and lapels, with inlaid vestee of white pique, two side pockets; garment lined throughout with gray satin; regular coat, sleeves, tailored cuff; skirt is made in very newest box and side-plaited model, with folds flaring beautifully below, \$13.00.

Ladies' All-Wool Cheviot Suits, beautifully tailored, lined throughout with satin, full box-plaited skirt; semi-fitted coat, extremely stylish, at \$19.00.

Ladies' Tailor-Made Suits, of brown, with 3/4 rounding length coat of Gibson style, trimmed with brown silk braid, brown velvet collar; regular tailored sleeve, turn-back cuff, trimmed with silk braid; skirt, plaited all around hips, flaring gracefully around bottom, for \$42.00.

Ladies' Tailor-Made Suits, of fine quality stripe Panama, in black and brown, coat semi-fitting back, single-breasted, front, regular coat sleeve, turn-back cuff, with braid trimming; coat has vest of solid cloth; skirt box-plaited, with wide fold around bottom, \$37.00.

Ladies' Tailor-Made Suits, in blue military effect, with fancy braids and velvet trimming, with straight collar, long sleeves; skirt plaited with two folds around bottom, \$30.00.

Misses' Black Suits, with semi-fitting coat, with pocket, made of fine serge; plaited skirt, with bands around bottom, \$11.50.

Misses' Suits, in blue and mixtures, box coat front and back, with pockets, with plaited skirt, folds around bottom, \$13.50.

Misses' Stylish Suit, in red, coat has newest shaped collar, cutaway front, inlaid dickey of white pique, two side and one top pockets, lined throughout with gray satin; skirt plaited, flaring gracefully around bottom, \$15.50.

Newest Poneta Suits of fancy brown mixture cloth, very newest effect; pattern is not loud or pronounced, but very genteel; well shaped collar and lapels, new Prince Chap effect, two side flap pockets, one top pocket, satin lined; skirt plaited, with fold, \$14.00.

Misses' Cloaks of dark mixtures, in dark green and brown, loose back and front, pocket on each side, sleeves long, cuff of solid color broadcloth, edged with narrow braid, \$4.50.

Nice line of Reefers for children, in solid colors, some of mixtures; just the Reefers for this season; from \$2.00 to \$7.00.

Misses' Cloaks, loose back and front, of dark plaid, very durable, with side pocket, collar of brown velvet, edged with brown velvet long sleeve, with turnback cuff, for \$12.00.

Ladies' Cloaks, of Cravenette Cloth, 60 inches long, tight-fitting back, with pockets, trimmed in brown velvet, regular tailored sleeve, turnback cuff, \$15.00.

Ladies' 25-inch Coat, semi-fitting back and single-breasted front, long sleeve, plaited in back, with buttons, pockets on each side, \$7.50.

Ladies' Cloaks of Black Broadcloth, made semi-fitting back, trimmed with silk braid and crocheted buttons, long sleeve, with turnback cuffs, trimmed in silk braid, \$16.50.

Ladies' Cloaks, in green broadcloth, loose back and front, with velvet and silk braid, full sleeves, black velvet cuff, \$15.00.

Information for Out-of-Town Buyers

Make your headquarters here. Have your mail sent in care of us. We will pack and ship all goods free of charge. If you have not secured a Hotel or Boarding House, write us.

Ladies' Horse Show Waists

Ladies' White and Cream Net Waists, with trimmings of hand embroidery and German Val. Inserting; short sleeves, lined with silk, at \$4.50.

Ladies' Waists of White and Ebru Venice Lace, with yoke of madrilons, neatly made, very dainty, at \$7.50.

White Lawn Waist, all over embroidered yoke front, 75c.

White Bed Spreads and White Goods

Full size Bed Spreads, Marcellise effects, \$1.25 value, for \$1.00.

Full size Bed Spreads, \$1.00 value, 80c.

40-inch White Lawn, for Monday only, 10c a yard.

Checked Muslin, 36 inches wide, 12 1-2c value, 12 1-2c a yard.

Checked Muslin for children's school aprons, 12 1-2c grade, 10c a yard.

Mercerized, Figured Muslin, 27 1-2c value, for 16 2-3c a yard.

Imported Figured Muslin, 50c value, for 25c a yard.

Nurses' Uniforms

Nurses' Uniforms, in blue chambray, made in very best manner; none excels. Waist lined throughout, fitted back, full front, with plain band down front; plain collar and cuffs, full plain skirt, all in one piece, at \$2.85.

Domestic Stock and Bed Linens

We take pleasure in stating that our sales of last week far exceeded our expectations, and thank our patrons for the confidence they have in our new methods of doing business.

Our motto: "SMALL PROFITS AND QUICK SALES."

New shipments of first-class merchandise arriving daily, and stock's complete. Will only mention a few of our many bargains:

The stock of Beddings is complete.

A Full Size Quilt, good quality wadding, knotted with zephyr, fully worth \$2.00, for \$1.50.

60 Quilts, special for Monday, satin-finished, all-wool, guaranteed first-class in every respect, fully worth \$5.00, for \$3.50.

10 pairs of Sample Blankets, worth \$5.85; to close, \$4.25.

A Good Fleece Blanket, in white and gray, 95c.

10-4 Unbleached Sheet, worth \$2.50, for 27 1/2c.

4-4 Sheet, unbleached, worth \$1.35, for 7c.

4-4 Bleached Cotton, worth 10c, 8 1-2c.

Pillow Ticking, 20c.

Utica Sheets, nicely hemmed, made by the Utica Steam Mills, extra large ones, \$1.48 kind, for \$1.25.

Linen-Finished Sheets, 50c.

Hemstitched Pillow Cases, 42x36, 25c.

Pillow Cases, 45x36, worth 20c, only 10 1-2c.

A Feather Pillow, weighing 3 pounds, made of feather-proof ticking, 20x27 inches, 50c.

Cotton Batting, worth 8c; per roll, 6c.

Canton Flannel, the 12 1/2c quality, only 10c.

One case of Indigo Calico, what you need for school dresses, 7c.

A Good Canton for \$1.35.

Apron Gingham, worth 10c—10 yards to a customer—7 1/2c.

Oil-Dyed Calicoes for bed comforters, worth 10c; for \$1.35.

One case of Percales that can't be bought in case lots at the prices we are selling them at—12 1/2c.

A. C. A. Bed Ticking, guaranteed feather-proof; for one day, 10c.

Denim for overalls, special, 15c a yard.

Silkolines for drapery, full 36 inches wide, the newest shades, 12 1/2c.

Cretonnes and Denims for drapery and furniture covers, worth 15c; one day, 12 1-2c.

One case of Light Outing, the 10c kind, 7 1-2c.

Toaziedown, dark and light colors, 12 1-2c.

Duckings, in Persian patterns, worth 16 1-2c; special at, 12 1-2c a yard.

Medicated Red Fireman's Flannel; worth 60c; only 48c.

Extra Heavy Twilled Red Flannel, 25c.

Heavy White Twilled Flannel for skirts, the 35c kind, 28c.

Plain White All-Wool Flannel, 38 inches wide; worth 60c; only 47 1-2c.

White and Gray Flannel for 15c a yard.

Dress Gingham, special quality, 12 1-2c.

Underwear Special
For Men, Women and Children

It's wise to have your supply handy, ready to wear at short notice. We are showing big values for this fall.

Ladies' Knit Unbleached Underwear, nicely finished, at 25c.

Ladies' Knit Wool Underwear at 75c, \$1.00 and \$1.25. Pants and Vests to match.

Ladies' Union Suits, knit, medium weight, at \$1.25 and \$1.50.

Children's and Infants' Underwear, 10c to \$1.00.

Men's Underwear, special values, 30c, 50c, 75c to \$2.00.

Umbrella Special

Ladies' Umbrellas, all silk Taffeta, with Sterling and Pearl Handles; very elegant in appearance, at \$5.00.

Ladies' All-Silk Umbrellas, in a variety of good, serviceable handles, including wrought-iron and silver, at \$4.50.

Good, serviceable Umbrellas, natural wood and fancy handles, \$1.25.

Flannelette Dressing Sacques

Ladies' Flannelette Dressing Sacques, in a variety of styles, all colors, including pink, blue and gray, neatly made, at 98c.

Ladies' French Flannelette Dressing Sacques, with yoke nicely made, Chateau front, belted in at waist, in dainty colorings, including Persian effects, at \$1.25.

Lace Curtains, Portieres, Table Covers and Rugs

We have an enormous quantity and a large variety, all at special prices. Let us show you what we can do.

4-4 Brooklet Damask Cover, 50c.

Special Tablecovers, \$1.00, \$1.25, \$1.50 and \$1.50, up to \$3.00, in all sizes.

Special Portieres at \$3.00.

Lace curtains, special values offered at \$1.00, \$1.25, \$1.40, \$1.80 and up.

Boys' Clothing

Our Boys' Clothing Department is an attractive place for boys and parents as well. Boys like our clothes, like our fit; boys a smile of satisfaction on every mother.

Special Boys' Suits, \$1.00.